

Paul J. Gertler
CURRICULUM VITAE
April 2025

Current Appointments:

Li Ka Shing Professor, Haas School of Business, UC Berkeley, Since 1996
Faculty Director, Institute for Business and Social Impact, UC Berkeley, Since 2020
Scientific Director, Center for Effective Global Action, UC Berkeley, Since 2010

Education:

Ph.D., Economics, 1985, University of Wisconsin, Madison
B.A., Economics, 1978, University of Wisconsin, Madison

Previous Appointments:

Chief Economist, Human Development Network, The World Bank, 2004-2006
Senior Economist, RAND, Santa Monica, CA, 1988-94
Assistant Professor, School of Public Health, Harvard University 1986-88
Assistant Professor, Department of Economics, SUNY Stony Brook, 1984-86

Previous Administrative Positions:

Chair, Board of Directors, International Initiative for Impact Evaluation, 2010 – 2012
Director, Graduate Program in Health Management, UC Berkeley, 2000-2012

Awards:

Honorary Doctorate, Erasmus University, The Netherlands, 2015
Juan Jose Bobadilla Medal for Global Health, 2013
Research Medal, Global Development Network, 2002
Academic Leadership Award, National Institutes of Health, 1998
Kenneth Arrow Award, International Health Economics Association, 1996

Working Papers:

1. The Sweet Life: Long-Term Effects of a Sugar Rich Early Childhood, 2023, revision requested **Journal of Political Economy** (with Tadeja Gracner).
2. Using Lotteries to Attract Deposits, 2023, revision requested form **Journal of Finance** (with Sean Higgins, Aishling Scott and Enrique Seira)
3. Government Transparency and Political Clientelism: Evidence from Randomized Anti-corruption Audits in Brazil, 2023, Revision requested **The Economics Journal** (with Gustavo J. Bobonis, Marco Gonzalez-Navarro, and Simeon Nichter)
4. Mortality from Nestle’s Marketing of Infant Formula in Low and Middle-Income Countries, submitted (with Jesse Anttila-Hughes, Lia Fernald, Patrick Krause, and Bruce Wydick)
5. The Essential Role of Altruism in Medical Decision Making 2024 National Bureau of Economic Research wp#32151 submitted (with Ada Kwan)
6. Effect of the Jamaican Early Childhood Stimulation Intervention on Labor Market Outcomes at Age 31, submitted (with James Heckman, , Rodrigo Pinto, and Christel Vermeesch)
7. Welfare Gain from Using Diagnosis Contingent Incentive Contracts to Improve Malaria Treatment, submitted (with Maria Deici, Jonathan Kolstad and Carlos Paramo)
8. How Telemedicine Changes the Quality and Efficiency of Medical Decision Making, submitted (with_ Alexandra Steiny Wellsjo, Paul Gertler, Jeanine Condo, Ada T. Kwan and James Humuza)
9. Importance of Preventative Care for Managing Chronic Disease, submitted (with Claire Boone, Pablo Celhay, and Tadeja Gracner)

10. Internalities and the effectiveness of taxing sugar-sweetened beverages, submitted (with Tadeja Gracner, Ricardo Miranda and Enrique Seira)

Journal Publications:

1. Financing Municipal Water and Sanitation Services in Nairobi's Slums, Forthcoming in **Review of Economics and Statistics** https://doi.org/10.1162/rest_a_01379 (with Aidan Coville and Sebastian Galiani)
2. Exposure to sugar rationing in the first 1000 days of life protected against chronic disease, 2024, **Science** 386 (6725), 1043-1048 (with Claire Boone and Tadeja Gracner)
3. Digital Collateral, 2024, **Quarterly Journal of Economics**, 139 (3), 1713-1766 (with Brett Green and Catherine Wolfram)
4. Vulnerability and Clientelism, 2022, **American Economic Review**, 112(11): 3627-3659 (with Gustavo J. Bobonis, Marco Gonzalez-Navarro, and Simeon Nichter)
5. The dirty business of eliminating open defecation: The effect of village sanitation on child height from field experiments in four countries, **Journal of Development Economics** Volume 159, November 2022, (with L Cameron, M Shah, ML Alzua, S Martinez, S Patil)
6. Long-Term Effects of Temporary Subsidies on Medical Care Productivity, **American Economic Journal: Applied Economics**, 11(3), 2019, 92-127 (with Pablo Celhay, Paula Giovagnoli, and Christel Vermeersh)
7. Are there Synergies from Combining Hygiene and Sanitation Promotion Campaigns: Evidence from a Large-Scale Cluster-Randomized Trial in Rural Tanzania, (with Bertha Briceno, Aidan Coville, and Sebastian Martinez), **PLoS ONE**, 2017, 12(11): e0186228. <https://doi.org/10.1371/journal.pone.0186228>
8. Physician Ownership of Complementary Medical Services (with Brian Chen and Chun-Yuh Yang), **Journal of Public Economics**, Elsevier, Vol 144 (2016) 27-39. December 2016.
9. Labor market returns to an early childhood stimulation intervention in Jamaica (with James Heckman, Rodrigo Pinto, Arianna Zanolini, Susan Walker, and Sally Grantham-McGregor), **Science**, May 2014, 344(6187), 998-1001
10. Effect on maternal and child health services in Rwanda of payment to primary health-care providers for performance: an impact evaluation, **The Lancet** April 2011; Vol. 377: pp. 1421-28 (with Paulin Basinga, Agnes Binagwaho, Agnes L B Soucat, Jennifer Sturdy, Christel M J Vermeersch)
11. Housing, Health and Happiness, **American Economic Journal: Economic Policy** February 2009, Volume 1, Issue 1, pages 75-105 (with Matias Cattaneo, Sebastian Galiani and Sebastian Martinez and Rocio Titunik)
12. Ten-year impact of Oportunidades - Mexico's conditional cash transfer program on child growth, cognition, language and behavior" **The Lancet** December 12, 2009 Vol. 374 No. 9706 pp 1997-2005 (with Lia Fernald and Lynnette Nuefeld)
13. How Important is Cash in Conditional Cash Transfers for Child Development" **Lancet** March 2008, 371: 828-837 (with Lia Fernald and Lynnette Nuefeld)
14. Risky Business: The Market for Unprotected Commercial Sex". **Journal of Political Economy**, June 2005, Vol 113(3), pp 518-550, (with Manisha Shah and Stefano Bertozzi.)
15. Water for Life: The Impact of Water Supply Privatization on Child Mortality," **Journal of Political Economy** February 2005, Vol. 113(1), pp.83-120 (with Sebastian Galiani and Ernesto Shargrodsky)
16. Insuring Consumption against Illness in Indonesia." **American Economic Review**, March 2002, Vol. 92(1), pp.51-70 (with Jonathan Gruber)
17. Quality Adjusted Cost Functions and Policy Evaluation in the Nursing Home Industry," **Journal of Political Economy**, Vol. 100, No, 6, December, 1992, pp. 1232-1256 (with Donald Waldman)